



### **Inside Sales/Estimator – Anaheim, CA (Onsite)**

Since 1968, MarkeTeam Foodservice (MTFS) has been providing expert foodservice solutions as a leading manufacturer's representative for some of the industry's most innovative foodservice equipment and supply brands. We believe in products that are reliable, efficient, and profitable for operators — and we believe in building a team that is just as strong.

We are looking for a committed Inside Sales/Estimator in Anaheim, CA. The ideal candidate possesses hustle, takes pride in their work, and ensures sales opportunities are supported from start to finish delivering the excellence we are known for. If this sounds like you, we want to hear from you.

### **What You Can Expect from MarkeTeam**

- **Generous Compensation Package**
- 401(k) with 3% Safe Harbor Contribution + Profit Sharing
- Medical, Dental, and Vision Insurance – 100% Employee Coverage
- \$50,000 Life Insurance & AD&D Coverage – Paid in Full by MarkeTeam
- Long-Term Disability Insurance – Paid in Full by MarkeTeam
- Flexible Spending Account (FSA) for medical and dependent care
- Optional AFLAC Supplemental Insurance at group rates
- Paid Time Off:
  - o 3 weeks' vacation prorated upon hire
  - o 4 weeks after 5 years
  - o 5 weeks after 10 years
  - o 6 weeks after 20 years
- 7 Paid Holidays
- Sick Leave Accrual from Day One
- Supportive team training environment that sets you up to succeed—with expectations to match

## **What We Expect from You**

This role requires more than just customer service, it requires commitment, hustle, and pride in your work. Our Inside Sales/Estimators are at the core of our operations, ensuring sales opportunities are supported from start to finish and that customers and manufacturers experience the excellence we're known for.

### **Key Responsibilities:**

- Own the opportunity—support both inside and outside sales and drive projects to the finish line
- Generate accurate, timely quotes
- Manage project timelines and territory opportunities using Salesforce CRM
- Answer calls and respond professionally to customer and manufacturer requests
- Monitor day-to-day tasks: sales order entry, project follow-up, and data integrity
- Keep multiple priorities moving while maintaining high standards

### **Must-Have Qualifications:**

- 5+ years of customer service or sales support experience
- Proficiency in Microsoft Office (Outlook, Excel, Word, PowerPoint)
- Familiarity with Salesforce and MS Teams a plus
- High attention to detail, follow-through, and accountability
- Strong work ethic with the ability to manage timelines and juggle priorities
- A "whatever it takes" mindset in a deadline-driven environment
- Professional communication skills to build trust with customers and manufacturers
- A commitment to representing the MarkeTeam brand with integrity and reliability—every single day

To Apply:

Please send the following to [Info@mtfoodservice.com](mailto:Info@mtfoodservice.com):

- Cover Letter
- Resume

Learn More About us:

- [Website](#)
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- [MarkeTeam Foodservice West LIVE Product Guide](#)